

**City of Los Angeles
Responsible Banking Investment Monitoring Program
For Investment Banks**

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

Citigroup Global Markets Inc.			
Name of Financial Institution			
390 Greenwich Street, 2nd Floor	New York	NY	10013
Street Address	City	State	Zip Code
Yesenia Morillo			
Contact Person Name and Title			
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Telephone No.	Email Address		

Please answer the following questions for the preceding calendar year.

1. Did your firm make monetary donations to charitable programs within the City limits?
Yes No If yes, please complete the attached form.

2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?
Yes No Refer To Footnote
 - a. How many scholarships were awarded? Refer to Note
 - b. What was the total value of the awarded scholarships? Refer to Note

3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises?
Yes No If yes, please provide a copy of your policies.

CERTIFICATION UNDER PENALTY OR PERJURY

I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

Cameron Parks, Director		06-16-16
Print Name, Title	Signature	Date

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

**Office of the City Administrative Officer
200 North Main St. Room 1500
Los Angeles, CA 90012
Attention: Debt Management Group**

Note: Through its College Success program, The Citigroup Foundation awards grants to a variety of college preparedness and scholarship programs. In 2015, the Foundation granted over \$15.5mm in grants, \$175,000 in the City of Los Angeles. For more on our College Success initiative, see attached information.

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks

Name of Charitable Organization	Type	Amount (\$)
Youth Policy Institute Inc	Los Angeles College Ready Program ("LA College Ready")	\$ 75,000.00
Los Angeles Area Chamber of Commerce Foundation	L.A. Cash for College Program	\$ 100,000.00
		<u>\$ 175,000.00</u>



Citi Supplier Diversity US Overview 2014

Citi's corporate philosophy is that Supplier Diversity is an integral part of its corporate social responsibility and sustainability and therefore high on its agenda. Citi launched our U.S. Supplier Diversity program over 35 years ago on the principles that it is important to work with a wide range of diverse suppliers and consultants in the communities we serve.

Since then we have engaged with diverse businesses in accounting, equity markets, legal, and technology sectors. Citi tracks both Tier I and Tier II spend. The Tier II program is designed to encourage our Prime Suppliers to subcontract with small and diverse businesses as well as develop a supplier diversity program of their own. Spending with diverse suppliers is tracked and reported on a quarterly basis. In 2014, Citi spent over \$10 billion for goods and services in the United States. Our supplier diversity expenditures totaled just under \$800 million with direct and indirect diverse suppliers in 2014, including a Tier 1 total spend 12% above target based on 2013 procurement spend.

In 2014, Citi Supplier Diversity made significant progress in continuing to drive internal efforts to more effectively leverage diverse suppliers. Enterprise Supply Chain senior leadership continued to ensure focus on diverse supplier utilization for both Tier I and Tier II opportunities through an engaged Steering Committee and Global Champion network.

Additional actions in 2014 included:

- Matured robust diversity champion teams across all managed commodities, with individuals tasked at the category level to track performance, identify opportunities and provide reporting on program progress.
- Leveraged a Tier 1 MBE MSP to continue to drive significant supplier diversity opportunity at the Tier 2 level. Including offering an access and educational session in partnership with Supplier Diversity and Sourcing.
- Integrated Supplier Diversity and Sustainability focus as part of Procurement new hire training with specific attention to development of understanding and capabilities in global Procurement Service Centers.
- Continued to leverage industry-wide Supplier Connection initiative to drive focus across categories towards US Small Business Spend as it relates to unemployment and economic recovery.

Citi Supplier Diversity also continued on-going outreach efforts including:

- Hosted first ever NMSDC CPO Summit at 388 Greenwich, New York location. The event brought CPOs from every industry, including other major financial institutions, together to discuss integrating Supplier Diversity efforts into Global Strategic Sourcing functions.
- Participated in meetings with The Greenlining Institute, a public policy, research, and

- disadvantaged groups.
- Hosted its seventh annual "Doing Business with Citi" forum, which puts eligible Minority-, Women-, and Veteran-owned Business and Small Businesses in touch with Citi sourcing teams in their industry. This year's offering was a web hosted learning session, making the opportunity available across all US regions, increasing exposure beyond metro NY.
 - In partnership with the National Minority Supplier Development Council (NMSDC), Citi completed its participation in the Center of Excellence program cycle which launched in 2012. This small group of corporations has committed to implementing the NMSDC's minority business development best practices, and developing relationships with selected minority-owned businesses over the period of the program.
 - Hosted its tenth annual Supplier Diversity/Capital Markets Origination Broker Dealer Breakfast in New York, where over 80 broker dealers from diverse firms were represented. The breakfast includes a briefing on Citi's view of the markets and direction for the upcoming year.
 - Citi Supplier Diversity continued its partnership with the NYC Small Business Services Corporate Alliance Program. The program brings together large corporations and minority and women owned firms with a focus on corporate skills training and mentoring.
 - Participated in the annual "Supply Chain Sustainability Summit" hosted by the New York/New Jersey Minority Supplier Development Council (NY/NJ MSDC).

In 2014, Supplier Diversity continued to meet and partner with our California Community Development team, Global Diversity, Global Community Development and Public Affairs to address the concerns of various advocacy groups.

Citi's Supplier Diversity team continues to support and partner with leading national and regional diverse business development organizations, including the National Minority Supplier Development Council (NMSDC), Women's Business Enterprise National Council (WBENC), and local chambers of commerce. Citi remained engaged with the Financial Services Roundtable—Supplier Diversity, a banking and insurance networking industry group dedicated to the growth and development of diverse businesses.

At Citi we recognize the value of a diverse supply chain and are committed to driving supplier diversity as part of the way we do business by focusing our efforts on supplier development, training, outreach, and sourcing. We believe continued focus on supplier diversity as part of a sustainable supply chain will only make our businesses, our customers, and the communities we serve stronger.

A Final Note

For additional information about the Citi Supplier Diversity Program please visit:

http://www.citigroup.com/citi/corporate/supplier_diversity/index.htm

Read our 2014 Citizenship Report here:

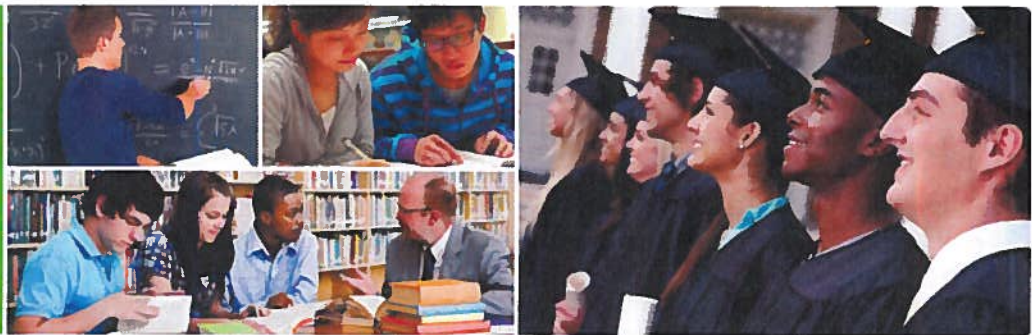
http://www.citigroup.com/citi/about/data/corp_citizenship/2014-citi-global-citizenship-report-en.pdf

or contact us at:

SupplierDiversityUS@citi.com

College Success

We seek to increase the number of low-income, academically qualified students who enroll in and complete postsecondary education



A college degree is critical to breaking inter-generational cycles of poverty, increasing earning power and contributing to the economy. Eighty percent of today's fastest growing careers in the U.S. require a postsecondary degree¹ and college degree holders can expect to earn 84% more than their counterparts with only a high school diploma.² Unemployment rates are also lower for college graduates, which increases financial stability and security.³ The college graduation rate in the U.S. has not kept pace with that of other industrialized nations, and the United States is facing an alarming education deficit that threatens our global competitiveness.⁴ President Obama has framed this issue as essential to our economic future and set a goal to ensure that at least 55% of young Americans earn a degree by 2025.

Unfortunately, family income is a strong determinant of an individual's likelihood to enroll in and graduate from college. In the United States, fewer than 10% of students from low-income families graduate from college by their mid-20s. That is over 40% lower than the graduation rate of students from families in the highest income quartile. Without effective interventions to improve the college attainment rates of low-income students, they will be left further behind, perpetuating cycles of poverty and growing income inequality in an increasingly competitive job market.

Scholarship and academic preparation alone are not enough to support low-income students in this undertaking. In order to increase the number of students who successfully earn a degree, they need the support to not only get into college but also to persist, pay for and complete their degrees. To complement this holistic effort, research is needed to enable educators to identify the issues that prevent students from pursuing college and to develop interventions to address these barriers.

Our Strategy

Our strategy supports programs that help families eliminate the financial barriers to college access and completion in order to move up the economic ladder. These programs facilitate early financial planning to fund college and build college aspirations; link academic preparation to career planning; provide financial coaching to help students adopt positive financial behaviors that enable them to persist to college completion and minimize debt; and assist low-income students through the search, application and financial aid processes. Further, we seek to support research efforts that lead to viable solutions that will increase the college graduation rate in the United States.

In 2013, the Citi Foundation invested \$8 million in support of programs that generate a dramatic and sustainable increase in the number of low-income, academically qualified students who enroll in and complete postsecondary education.

¹Hecker, Daniel E. "Occupational employment projections to 2012 (Monthly Labor Review)". Washington, DC: U.S. Department of Labor, Bureau of Labor Statistics. November 2005.

²James, Jonathan. "The College Wage Premium." Federal Reserve Bank of Cleveland. 2012 08 08. http://clevelandfed.org/research/commentary/2012/2012-10_cfm

³Lee, Donghoon. "Household Debt and Credit: Student Debt." Federal Reserve Bank of New York. February 23, 2013 (presentation) <http://www.newyorkfed.org/newsevents/mediaadvisory/2013/Lee022813.pdf>

⁴College Board. Advocacy and Public Policy Center in collaboration with the National Conference of State Legislators. "The College Completion Agenda: State Capitals Campaign 2011." Retrieved from Completionagenda.collegeboard.org



College Success

Examples of Our Leadership

KIPP®

KIPP College Accounts Program

The KIPP College Accounts Program (KCA) is rooted around recent findings from the Center for Social Development at Washington University in St. Louis that have shown that students with savings accounts are four times more likely to attend college than those without, and students with accounts in their own name are six times more likely to attend and persist through college than their peers without savings. Funded by the Citi Foundation, this multi-layered partnership between KIPP Academies, UNCF, Citi Community Development and Citi Microfinance, offers a comprehensive suite of support services to students from the sixth grade through college graduation—focused specifically on addressing financial barriers to college completion. At the core of the program are college savings accounts, which are offered to participating students to help finance postsecondary education expenses. By providing students and their families with an accessible savings account, seeded with an initial deposit, and with the potential for matching funds, the program is demonstrating that this concept can reach greater scale and serve as a model for significantly transforming college readiness and success among low-income families.



Financial Aid U

Financial Aid U (FAU) empowers low-income students and their families with the necessary tools and information to access financial aid resources to enroll in, persist, and graduate from college. Completion of the Free Application for Federal Student Aid (FAFSA) is recognized as a major barrier for many low-income students and their families as they struggle to understand how to finance their college education. Although financial aid is available, lack of awareness and the complicated financial questions on the FAFSA prevent many students from even enrolling in college. Led by the Center for Economic Progress and its National Community Tax Coalition (NCTC), FAU assists families in completing their tax returns and the highly correlated FAFSA to unlock access to millions of dollars of federal and state grant and loans. Students also receive follow-up services on topics related to college financing, including school billing cycles, understanding the components of financial aid, cost comparisons, and personal budgeting. Through direct service, as well as federal policy and systems change efforts, FAU seeks to boost college completion rates for low-income students to improve their economic circumstances and help them participate in the financial mainstream. Together, the Citi Foundation and NCTC has helped put more than 8,000 students on the path to earning a college degree since the program launched in 2008. In 2013, Citi and NCTC were recognized with the Best Partnership Award by the U.S. Chamber Foundation's Business Civic Leadership Center for their work with FAU.